



## Kensington Makes 12 Million Baht for a Client! **So if you are looking to build a house in Thailand, look no further!**

Kensington Company Limited is a professional construction company providing an amazing building service. In only three years, they have become one of the most respected custom house builders in the country and people's first choice for building their property. Last year, their CEO/ Managing Director, Chris Clayton doubled a client's money, continued to help his mother raise 70 million baht for a hospital charity, helped finance improvements to his wife's local temple, wrote and co-produced an album, and, was asked to submit work for next year's International Literary festival in England. All these are just a year's work for this gifted young businessman. We spoke with Chris about the company.

### **Please tell us about Kensington?**

Kensington is a professional construction company specializing in custom built homes, quality construction and value for money. We set it up with various Thai professionals to provide an honest, quality service to anyone wishing to build in Thailand. We have a great team of experienced people and have a policy of providing the best possible service we can to all our customers.

Many people involved are highly experienced and they use this experience to the benefit of the client. This is a huge bonus as the customer can be confident they have experts building their property. The results speak for themselves. We have 100% customer satisfaction. You can see testimonials on our web site,

Our team is experienced and we built some of the best quality homes in the country. Customer care is very important to us and I think people respect that too.



www.thailandbuilders.com. So if you want to build a property in Thailand, please give us a call, or send us an e-mail anytime. We are here to help!

**You made 12 million Baht for a client last year. Tell us how you doubled his money?**

We advised a client who was looking for a good investment to build a unique, luxury, minimalist house and by doing so, we doubled his money. It was down to budget control, type of property and location. I advised him where to build and what to build. He just had it valued at 25 million baht and Kensington built it for just around 12 million baht. It was a marvelous feeling. Another very happy client!

**Please tell us a bit about yourself and what you were doing before coming to Thailand.**

Originally I come from England. After my education I worked for a large real estate company in the UK, eventually becoming Marketing Director. Then I became consultant for business people and companies, helped on their marketing campaigns, how they can increase turnover and ultimately, profit. I traveled to various countries in Europe and Africa. Then I worked in California, USA before joining the family business. We were involved in printing/design, fashion design and property development/construction. After 10 years, I became Marketing Director and then Managing Director. I also helped my mother with her charitable foundation, which raised money for cancer treatment. My love for music also made me an independent producer



**Mr. Chris Clayton**  
CEO/ Managing Director

and songwriter in Soul II Soul music studios in London.

**When was your first visit to Thailand? Why did you decide to live and do the business here?**

I first came to Thailand nine years ago on holiday. I met a Thai TV star and businessman called Ko (Teerasak Puntujariya) in London. We became friends. I came back to Thailand for 3 months, met my wife, Ying and got married. I like Thailand and opted to stay here. It all came together naturally.

**You are regarded as the leader in custom-built homes. Why do so many people ask Kensington to build their homes?**

Because we are such nice people (Chris laughs). No seriously, we are nice people, but I think the answer is because most people know we are honest, take excellent care of the customer, build the best quality homes possible, offer great value for money, and in certain cases make them money along the way. There's no doubt building your own

property maximizes your investment. We do that and it makes people happy. We don't mislead people and we do what we say we will. Our team is experienced and we built some of the best quality homes in the country. Customer care is very important to us and I think people respect that too.

**Do you build other properties, other than custom homes?**

We can build whatever a client asks us to. Whether these are hotels, resorts, low-rise condominiums or any type of construction project. We look at all projects seriously. We are also tied in with one of the world's finest interior designers and look at interior design projects all over the world.

**Are you worried about Thailand's current situation?**

No. All countries have setbacks and problems. I am very confident in Thailand as a great place to live and do business. It has many advantages over other countries and has always been very welcoming to me. I love it here!

